

#### SPRING / SUMMER 2024 TRADE CATALOGUE





The Yankee Candle® brand helps create that special ambiance for savouring moments and making memories together. Our in-house fragrance experts have found new and innovative ways for your consumers to do just that. They have explored key trends to bring to you relevant offerings that your consumers will be looking for - including innovations delivering against home fragrance user unmet needs.

#### **Product Focus**

**NEW** Seasonal Spring / Summer Collection



Experience the unique beauty of the desert with the new Spring/Summer Yankee Candle® collection.



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Fast Facts

## YANKEE CANDLE®

On a cold December night in Massachusetts, Mike Kittredge, a 16-year-old boy, sat at his family's kitchen table. Christmas was just around the corner and he did not have any money to buy a gift for his mother. Fortunately, his desperation led to inspiration. He decided to make a candle for his mother because it would be a completely unique and personal gift, something she would really appreciate.



## "He knew she was a little nostalgic and that memories and emotions were important to her."

So he created a simple candle from everyday materials he found there in the kitchen, consisting of household wax, a red crayon, some string for a wick and a milk carton for the mould. A neighbour happened to see the candle before he could give it to his mother and was so impressed, she convinced him to sell it to her. With his new-found wealth, the teenager bought enough materials to make two new candles, one for his mother and another to sell.

## Our Philosophy



## AUTHENTIC FRAGRANCES

We have been sharing our passion for fragrance with the world since 1969. Authenticity leads everything that we create – it's important that every fragrance we launch is true-to-life and realistic to the experience that inspired it.



## THOROUGH TESTING AND QUALITY CONTROL

Master perfumers develop Yankee Candle\* fragrances for consistent and satisfying performance across all of our products. Our candles are made by master chandlers (candlemakers) and each candle is a complex system of custom blended wax, a specifically selected wick, and carefully crafted fragrance. Each and every fragrance, from our home fragrance products to our candles, is rigorously screened, reviewed, and tested by our team of experts to achieve a strong fragrance and quality experience.



## MADE WITH QUALITY INGREDIENTS

All of our Yankee Candle\* products are produced at our in-house production facilities in the US and Europe or at carefully selected global partners, with quality ingredients from around the world. Our master candlemakers maintain high standards, commitment, and craftsmanship.

#### **EVOLUTION OF THE** YANKEE CANDLE® JAR

Our brand has evolved over the past 50 years in order to stay relevant with our loyal consumers and to also attract new users. And, we are continuing this journey...





1974

#### Apothecary jar launched

Mike Kittredge has the very big idea of adding fragrance to apothecary jar candles.

#### 1980's

#### Country Kitchen label

Yankee branding and 'Country Kitchen' style label is in use creating traditional Americana brand image.

#### 1995

#### Photo label introduced

Branded Housewarmer® jars are introduced with labels featuring true-to-life photography. The candles are promoted as consumable giftware.







2019

#### Refreshed photo label

Updated to the EMEA Yankee Candle® labels and packaging to modernise the brand.

#### 2016

#### Vertical photo label

Launched for the US market. Updated Yankee Candle® logo introduced in US.

#### 2006

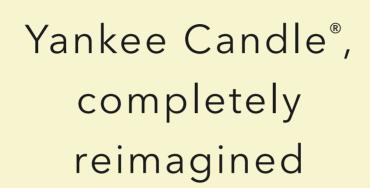
#### Photo label refined

Yankee Candle® replaces Yankee/Housewarmer®. Stripes are replaced with gold borders and accents Tumblers and pillars are also introduced.



#### **Future**

Capture new and existing shoppers with high quality candles that reflect consumers décor and ambiance needs.



With Signature, we invite you to rediscover Yankee Candle<sup>®</sup> products.

On-trend fragrances,
as well as top selling favourites,
are in a premium soy-wax blend
that provides an experience like no
other. Beautiful designs and
hand-illustrated labels make a décor
statement that's perfect
for their home.



### SIGNATURE

Offer your consumers a way to experience on-trend fragrances and their tried-and-true favourites in a beautiful candle that reflects their signature style. Our latest designs, optimised fragrance formulas, and a premium soy-wax blend make it even easier to create just the right atmosphere for their welcoming home.



#### DÉCOR ENHANCING

Décor-friendly refined vessel design

#### MULTI-WICK

100% natural fibres enhance ambience and fragrance experience

#### SOY BLEND WAX MIX

Vibrant colour and even burn

#### FRAGRANCE

Our best-selling & on-trend fragrances

#### **DECORATIVE LABELS**

Hand-illustrated fragrance imagery on label



## A mix of everyday, on-trend, inspiring fragrances available in the following Signature forms



Yankee Candle® Signature Large 2-Wick Jar Candle 567q

Two wicks and a premium soy wax blend provide beautiful ambiance. Hand-illustrated labels and vibrant wax colours are perfectly matched with our Signature exclusive and tried-and-true fragrances to create an inspired addition to your home.



Yankee Candle® Signature Medium 2-Wick Jar Candle

Two wicks and a premium soy wax blend provide beautiful ambiance. Hand-illustrated labels and vibrant wax colours are perfectly matched with our Signature exclusive and tried-and-true fragrances to create an inspired addition to your home.



Yankee Candle® Signature Large 2-Wick Tumbler Candle 567g

Our Tumbler shape features a brushed tin lid that fits neatly under the base to serve as a candle coaster. Two wicks and a premium soy-wax blend provide beautiful ambiance.



Yankee Candle® Signature Small Tumbler Candle\*

A fresh take on our Tumbler shape features a brushed tin lid that fits neatly under the base to serve as a candle coaster. A 100% natural fibres wick and a premium soy-wax blend provide beautiful ambiance.



Yankee Candle® Signature Single Filled Votives\*

37g

Single Filled Votives come in the collection-exclusive and tried-and-true fragrances, making these tiny treats an easy (and adorable) way to try something new.

\*Selected fragrances only









# Find your OASIS

Escape from the ordinary into the sun-drenched desert. Discover an oasis where you can relax and unwind, inspired by the desert landscape. Satisfy your wanderlust as you experience the unique beauty of the desert.



## Under the

## DESERTS

COLLECTION











#### **Desert Blooms**

Discover the beautiful scents of colourful blooms in the warm desert: notes of rose petals, saguaro cactus, and sage.

ТОР	Sparkling Bergamot, Cypress, Saguaro Cactus
MID	Rose Petals, Vetiver, Dried Sage
BASE	Driftwood, Musk, Aldehydes



#### Aloe & Agave

The fragrances of aloe, tea leaves, and blue lotus create refreshing aromas of desert flora.

ТОР	Green, Lemon, Cactus Water, Aloe
MID	Blue Lotus, Coriander, White Peony
BASE	Mineral Wood, Musk, Tea Leaves, Agave



#### **Sweet Vanilla Horchata**

The perfect sweet, refreshing treat after a day of exploring: the fragrance of icy, sweetened rice milk with notes of cardamom and vanilla.

ТОР	Rice Milk, Orange Peel, Sweet Yuzu
MID	Soft Rose, Velvet Jasmine, Stone Fruit
BASE	Sandalwood, Amber, Cardamom, Vanilla



#### Stargazing

Enjoy stargazing into the endless night sky over the sand dunes, surrounded by notes of lavender, eucalyptus, and vanilla sugar.

	ТОР	Lilac, Mineral Air, Eucalyptus
	MID	Lavender, Geranium, Violet
4		Vanilla Sugar, Rose Petals, Sandalwood

Formats Available:



\*Select fragrances only





#### Mango Ice Cream

Enjoy a refreshing treat - scents of juicy mango and creamy vanilla notes blend to create an indulgent dessert.



#### **Cucumber Mint Cooler**

Experience the fragrance of a zesty drink with aromas of refreshing cucumber, lemon, and mint. Perfect for a summer's day in the park.



#### Watercolour Skies

A spectrum of colours appears in the sky, with the intriguing aromas of cashmere, jasmine, and musk.



#### **Iced Berry Lemonade**

Enjoy a tall cold glass of pink lemonade on a hot summer's day. Notes of Lemon sugar are mixed with ruby red grapefruit and juicy pomelo scents to create a refreshing drink.



#### **Amber & Sandalwood**

A secluded beach welcomes you with sun-warmed sand and the relaxing scents of driftwood, cardamom, and amber.

#### Formats Available:



## Gift Ideas

These thoughtfully designed gift sets will convince customers that gifting isn't exclusive to birthdays, anniversaries, and other special events – Yankee Candle® gift sets are perfect for all occasions, big or small. Dressed in beautiful floral-inspired boxes, these favourite Yankee Candle® fragrances are perfect for making every day feel more special. Spotlight celebrations such as housewarming, teacher appreciation, and "just because" to encourage customers to continue gifting year-round.







#### 3 Filled Votive Gift Set

Includes:

1 x Midsummer's Night® Filled Votive Candle

1 x Soft Blanket Filled Votive Candle 1 x Red Raspberry Filled Votive Candle

SKU: 1746026E



#### 4 Original Votive Gift Set

Includes:

1 x Midsummer's Night® Original Votive Candle
 1 x Pink Sands Original Votive Candle
 1 x Red Raspberry Original Votive Candle
 1 x Lemon Lavender Original Votive Candle

SKU: 1748947E



#### Small tumbler and Filled Votive Gift Set

Includes:

1 x Bayside Cedar Small Signature Tumbler Candle
1 x Lemon Lavender Filled Votive Candle
1 x Iced Berry Lemonade Filled Votive Candle
1 x Tropical Breeze Filled Votive Candle

SKU: 1746134E





## Introducing the Yankee Candle® Signature Reed Diffusers

The beautifully styled diffuser showcases hand-illustrated designs to complement any décor and is designed to be enjoyed again and again. Experience on-trend fragrances from our Signature candles as well as tried-and-true favourite scents. All natural rattan reeds diffuse fragrance for up to 6 weeks of scent, expertly crafted with essential oils.

The decorative, reusable glass vessel as well as the reed refills come in recyclable packaging, making the Signature Reed Diffuser packaging a more environmentally conscious choice for your customer's welcoming home. For added convenience, the new refill bottle and reed refills contain enough fragrance and reeds to reuse the vessel twice. For inviting scent and thoughtful decoration, Yankee Candle® Signature Reed Diffuser is the perfect finishing touch to any space. Plus, they also make a perfect gift for loved ones!





On-trend, best loved fragrances



Hand illustrated labels



Décor friendly vessel design



Recyclable packaging



Refill bottle (2 x vessel size)

#### Signature Reed Diffusers and Refills are available in these fragrances:

	REED DIFFUSER	REFILL
☐ Clean Cotton®	1745742E	1745726E
☐ Midnight Jasmine	1745731E	1745744E
■ Iced Berry Lemonade	1745750E	1745740E
■ Amber & Sandalwood	1745720E	1745753E
■ Black Cherry	1745716E	1745756E
■ Pink Sands	1745723E	1745747E
■ Wild Orchid	1745724E	1745738E
■ Lemon Lavender	1745729E	1745734E
■ Midsummer's Night®	1745757E	1745759E
■ Bayside Cedar	1745755E	1745739E
Ocean Air	1745722E	1745736E



Reed Diffuser Sticks
SKU: 1745732E

# Our iconic and much loved Apothecary Jar



We recommend that our fragrances are displayed in a spectrum of colour. We refer to this as our "Colour Run". Even if you have only 11 fragrances we advise you apply the below approach. The Colour Run below is a guide to use when displaying fragrances on your furniture.



Clean Cotton® SKU:1010728E



Midnight Jasmine SKU:1129548E



Soft Blanket SKU:1725591E



Warm Cashmere SKU:1556251E



**Christmas Cookie\*** SKU:115504E



Vanilla Cupcake SKU:1093707E



Cinnamon Stick SKU:1055974E



Christmas Eve\* SKU:1199601E



**Red Raspberry** SKU:1323186E



Sparkling Cinnamon\* SKU:1100952E



**Black Cherry** SKU:1129749E



Red Apple Wreath\* SKU:1120697E



Fresh Cut Roses SKU:1038367E



**Pink Sands** SKU:1205337E



**Cherry Blossom** SKU:1542836E



Lemon Lavender SKU:1073481E



**Black Coconut** SKU:1254003E



Midsummer's Night® SKU:115174E



A Calm & Quiet Place SKU:1577119E



Vanilla Lime SKU:1106730E

#### Formats Available:



\*Not available in Original Medium Jar Candle





10 Colour LED lights create added ambience



4 Hours of continuous mist



100ml Water capacity



Automatic shut-off timer



Quiet operation

Just 5 to 7 drops from the Yankee Candle® Aroma Diffuser Oils provides up to 8 hours\* of fragranced mist. For extra ambiance, the diffuser lights up and has ten colours available. The colours can be set to cycle or a preferred colour can be selected to create the perfect atmosphere. The auto switch off feature allows for worry-free relaxation.

#### 10ml refills are available in these fragrances

☐ Clean Cotton®	SKU:1631927E
☐ Midnight Jasmine	SKU:1631926E
■ Pink Sands	SKU:1631934E
■ Black Cherry	SKU:1631931E
Lemon Lavender	SKU:1631929E

<sup>\*4</sup> hours of continuous mist/8 hours of intermittent mist.



Ultrasonic Aroma Diffuser Starter Kit -Black Cherry SKU: 1631925E

#### **WAX MELTS**

Yankee Candle® Wax Melts create a relaxing feeling of home for your consumers and their families. With easy-to-open packaging and our wax formula, enjoy room-filling fragrance even more quickly\*.

Simply place a Wax Melt into a Yankee Candle® wax warmer, and enjoy true-to-life Yankee Candle® fragrance in minutes. Yankee Candle® Wax Melts are available in a wide variety of our most loved fragrances.



- Yankee Candle® Wax Melts melt quickly for up to 8 hours of room-filling fragrance
- Two-sided shape fits perfectly in all electric and non-electric wax warmers
- Available in 54 Yankee Candle® fragrances
- Easy-to-open recyclable PET packaging

#### Available in a range of favourite Yankee Candle® fragrances:

Clean Cotton®	SKU: 1676079E
☐ Midnight Jasmine	SKU: 1676082E
☐ White Gardenia	SKU: 1632729E
□ Soft Blanket	SKU: 1676087E
■ Coconut Beach	SKU: 1632730E
Soft Wool & Amber	SKU: 1719396E
Sweet Vanilla Horchata NEW	SKU: 1750733E
■ Banoffee Waffle	SKU:1729290E
■ Iced Berry Lemonade	SKU: 1633250E
■ Vanilla Cupcake	SKU: 1676089E
■ Vanilla Crème Brûlée	SKU: 1633251E
■ Warm Cashmere	SKU:1676091E
Amber & Sandalwood	SKU: 1633235E
■ Mango Ice Cream	SKU: 1632520E
■ Spiced Banana Bread	SKU: 1633259E
■ Autumn Daydream	SKU: 1742163E
Cinnamon Stick	SKU: 1676078E
■ Black Cherry	SKU: 1676073E
■ Red Raspberry	SKU: 1676086E
■ Watercolour Skies	SKU:1729293E
■ Wild Orchid	SKU: 1633237E

Desert Blooms NEW	SKU: 1750737E
■ Pink Cherry & Vanilla	SKU: 1633257E
Fresh Cut Roses	SKU: 1676097E
■ Pink Sands	SKU: 1676084E
Art in the Park	SKU:1728828E
Lemon Lavender	SKU: 1676095E
Lilac Blossoms	SKU: 1632731E
Ocean Air	SKU: 1633242E
■ A Calm & Quiet Place	SKU: 1676098E
■ Smoked Vanilla & Cashmere	SKU: 1633240E
■ Black Tea & Lemon	SKU: 1633252E
■ Bayside Cedar	SKU: 1633256E
Aloe & Agave NEW	SKU: 1750735E
■ Lakefront Lodge	SKU: 1633246E
■ Midsummer's Night®	SKU: 1676083E
Stargazing NEW	SKU: 1750732E
■ Black Coconut	SKU: 1676074E
■ Vanilla Bean Espresso	SKU: 1632732E
■ Sage & Citrus	SKU: 1632734E
Cucumber Mint Cooler	SKU:1728835E
■ Vanilla Lime	SKU: 1676090E

#### SCENTPLUG COLLECTION

The Yankee Candle® ScentPlug Collection is perfect for everyone! It has a variety of base designs and refills which bring consistent and room filling true-to-life fragrance to any home.

Providing up to 30 days of authentic Yankee Candle® fragrance, with 3 intensity settings for a customisable experience, the Yankee Candle® ScentPlug is ready to fragrance any room.



#### **DÉCOR SCENTPLUG BASES**

Home Fragrance with choice and colour! Mix and match plug-in bases, in a variety of colours and designs with your favourite Yankee Candle® fragrance refills to create your perfect combination.



Organic SKU:1629332E



Faceted SKU:1629329E

#### ScentPlug Starter Kits UK:

#### Organic Pattern Starter Kit Clean Cotton®

SKU:1723619E

#### Organic Pattern Starter Kit Pink Sands

SKU:1723613

#### **Organic Pattern Starter Kit Black Cherry**

SKU:1629344E

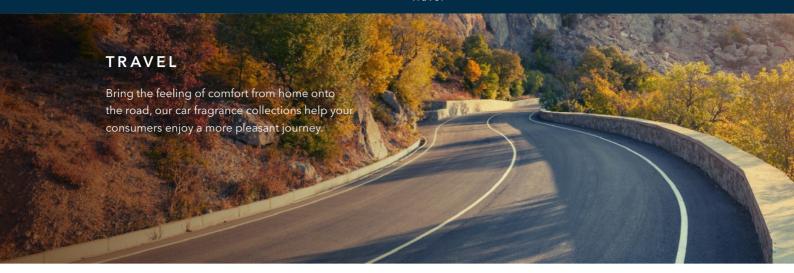






## Twin-pack fragrance refills are available in these fragrances:

Clean Cotton®	SKU:1723617E
☐ Midnight Jasmine	SKU:1629321E
■ Amber & Sandalwood	SKU:1633667E
■ Pink Sands	SKU:1723614E
■ Cinnamon Stick	SKU:1629317E
■ Red Raspberry	SKU:1629324E
■ Black Cherry	SKU:1629315E
■ Wild Orchid	SKU:1633224E
Lemon Lavender	SKU:1629320E
■ Black Coconut	SKU:1629316E
■ Midsummer's Night®	SKU:1629322E
■ Vanilla Lime	SKU:1629325E
■ Bayside Cedar	SKU:1633216E





#### **CAR JAR®**

Fragrance that goes everywhere! Great for cars and small spaces at home. Available in popular Yankee Candle® fragrances.



#### **CAR JAR® ULTIMATE**

Neutralise odours and freshen the air in vehicles and small spaces, such as gym lockers and pet areas, with the Car Jar® Ultimate. Each Car Jar® Ultimate provides up to 4 weeks of continuous fragrance.



#### 3 PACK CAR JAR®

Keep your car smelling great inside with authentic, true-to-life Yankee Candle® fragrances. Try it in small spaces at home too!



#### **CAR VENT STICK**

Great Yankee Candle® fragrance onthe-go! Works in vehicles to neutralise odours and freshen air with Yankee Candle® fragrances. Fastens securely to vehicle dash vents.

	CAR JAR®	CAR JAR® ULTIMATE	3 PACK CAR JAR	CAR VENT STICK
Clean Cotton®	SKU:1020639E	SKU:1220878E	SKU:1114305E	SKU:1194395E
Soft Blanket	SKU:1723599E	SKU:1521593E		
Amber & Sandalwood	SKU:1633278E			
Midnight Jasmine	SKU:1224921E			
Vanilla Cupcake	SKU:1158159E	SKU:1220923E		
■ Black Cherry	SKU:1133672E	SKU:1221000E	SKU:1137658E	SKU:1723623E
■ Red Raspberry		SKU:1521592E		
Pink Sands	SKU:1207566E	SKU:1723597E		
■ Wild Orchid	SKU:1633677E			
Lemon Lavender	SKU:1172084E	SKU:1220907E		
■ Midsummer's Night®	SKU:1020366E	SKU:1220877E	SKU:1114285E	SKU:1194390E
■ Black Coconut	SKU:1295691E	SKU:1295841E		
■ Bayside Cedar	SKU:1633296E			

#### Accents

Everyday accessory collections showcasing fresh, modern designs that work with any fragrance and any home décor.

#### **EVERYDAY MELT WARMERS**

Available in a range of styles to fit every season and design, these Melt Warmers let you enjoy the exceptional fragrances of our Wax Melts warmed by an unscented tea light candle. Great for mixing and matching scents to create your own personal aroma blends.



Pebble Melt Warmer - Spa Blue

h123 x w100 x d100mm SKU:1663050E



Pebble Melt Warmer - Grey Lilac

h123 x w100 x d100mm SKU:1663052E



Pebble Melt Warmer
- Pure Cashmere

h123 x w100 x d100mm SKU:1663053E



## ELECTRIC WAX MELT WARMERS

These electric warmers let you enjoy the exceptional fragrancing of our wax melts.



Kensington Electric Wax Warmer Reactive Glaze (UK)

h115 x w90 x d90mm SKU:1615763

#### POP TEA LIGHT / VOTIVE HOLDERS

Add an injection of colour to your home with the Yankee Candle® POP votive and tea light holder.

Available in a selection of on trend colours to partner with your favourite fragrance.



Pink

h70 x w70 x d70mm SKU:1665068E



Clear

h70 x w70 x d70mm SKU:1666591E



Blue

h70 x w70 x d70mm SKU:1665069E



To keep your home beautifully fragranced throughout the year simply follow our handy tips on how to love your Yankee Candle®

**Use a Wick Trimmer** 

Use a Wick Trimmer to keep your wick neat and tidy. Trim your wick to the length recommended on the bottom label of your candle.



Allow to pool

Let the top layer of wax liquefy and pool to the edges to avoid tunnelling. Wondering how long this should take? We recommend, that for every 1cm in diameter, you burn for 30 minutes.



**Use a Candle Snuffer** 

Gently dowse the flame when you're done to prevent your candle from smoking.



Know when to say goodbye

We never like to see the end of our favourite fragrance, but once your candle wax is 1cm from the bottom; it's officially finished. Time to choose another favourite to burn.



### **Fragrance Information**

Working with the world's most renowned fragrance houses and master perfumers, we bring you and your customers the latest trends in fragrance, colour and home décor. With their tools, technical knowledge and artistic sense, perfumers create fragrances that can evoke a variety of emotions and sensations.

Many of our candle fragrances contain natural essential oils and feature a harmonious blend of ingredients. These ingredients translate into fragrance notes that appear at different stages of the overall scent experience: top, middle, and base.

Our true-to-life fragrances evoke memories and emotions that you'll want to cherish forever. Yankee Candle® is a trusted choice for quality, long-lasting fragrances. In the world of perfume, fragrances are classified by their key characteristics, creating olfactory

TOP NOTE

The first
impression
- consisting of light
and fresh notes like lemon,
grapefruit and lavender.
Fast to fade but very memorable.

#### MIDDLE NOTE

These notes are the heart of the fragrance and make each scent unique.

A mix of florals, fruits and spices.

#### **BASE NOTE**

Base notes mingle with middle notes to create a long-lasting impression. Notes of vanilla, musk and cedarwood construct its last impression.

families. These are then broken down further into sub-families. At Yankee Candle®, we help consumers find their favourite fragrance by categorising our fragrances into 6 simple families.

The fragrance family key will help you identify the family of your favourite fragrance! Some fragrances embrace notes from more than 1 of our olfactive families and for these you will see 2 dots, the top tells you the primary family and the bottom their secondary.

#### For SKU details see page 38.



Bright, fresh, lush, and sensual; Floral fragrances are uplifting and happy



Bright and zesty with a hint of sweet; Citrus fragrances are energetic and refreshing



Vibrant and lush with a satisfying juiciness; Fruity scents evoke a sense of abundance



Cool, watery, bright, and breezy; Fresh and Clean fragrances are vibrant and optimistic



Earthy, smoky, and warm; Woody scents are cosy and grounding



Warm, comforting, and indulgent; Sweet and Spicy fragrances are welcoming and relaxing



#### A Calm & Quiet Place

Fragrance Notes

TOP Mandarin Leaf

MID Jasmine, Cedarwood

BASE Patchouli, Sandalwood, Amber Musk





#### Aloe & Agave

Fragrance Notes

TOP Green, Lemon, Cactus Water, Alne

MID Blue Lotus, Coriander, White Peony

BASE Mineral Wood, Musk, Tea Leaves, Agave



#### Amber & Sandalwood

Fragrance Notes

TOP Pepper, Tonka Bean, Cardamom

MID Caramel, Lavender, Amber

BASE Cedarwood, Sandalwood, Vanilla, Patchouli



#### Art in the Park

Fragrance Notes

TOP Green Apple, Violet, Waterlily

MID Jasmine, Rose, Ylang Ylang

BASE Sandalwood, Cedarwood, Sheer Musk



#### Autumn Daydream

Fragrance Notes

TOP Clove, Clary Sage, Persimmon

MID Rhubarb, Lavender, Geranium

BASE Eucalyptus Woods, Balsam



#### **Banoffee Waffle**

Fragrance Notes

TOP Banana Cream, Ice Cold Lemon, Lime

MID Banana Ice Sorbet

BASE Chocolate, Vanilla



#### **Bayside Cedar**

Fragrance Notes

TOP Bergamot, Green Pear, Grapefruit

MID Mandarin Blossom, Water Lily

BASE Amber, Cedarwood, Musk



#### **Black Cherry**

Fragrance Notes

TOP Cherry, Almond

MID Cherry, Cinnamon

**BASE** Sweet Cherry



#### **Black Coconut**

Fragrance Notes

**TOP** Fruity Pineapple, Coconut

MID Coconut Blossom

**BASE** Powdery Notes, Woody Notes, Musk





#### Black Tea & Lemon

Fragrance Notes

TOP Yuzu, Lemon, Pink Pepper

MID Black Sesame Seeds, Ginger, Lime Leaves

BASE Warm Vanilla, Clove, Coconut, Creamy Musk



#### Cinnamon Stick

Fragrance Notes

TOP Cardamom, Clove

MID Cinnamon Stick

BASE Bay Leaf, Cedarwood



#### Clean Cotton®

Fragrance Notes

TOP Ozone, Leafy Greens, Bergamot

MID Lily of the Valley, Rose

BASE Vetiver, Cedar, Musk, Woody



#### **Coconut Beach**

Fragrance Notes

**TOP** Salty Air, Pineapple

MID Fresh Coconut, Lei Blossom

BASE Airy Musk, Tahitian Vanilla



#### **Cucumber Mint** Cooler

Fragrance Notes

TOP Lemon, Eucalyptus, Orange, Spearmint, Grapefruit

MID Cucumber, Jasmine

BASE Sloe Berries, White Musk



#### **Desert Blooms**

Fragrance Notes

**TOP** Sparkling Bergamot, Cypress, Saguaro Cactus

MID Rose Petals, Vetiver, Dried Sage

BASE Driftwood, Musk, Aldehydes







#### Fresh Cut Roses

Fragrance Notes

TOP Fruity Apple Peel, Green Leaf, Citrus

MID Red Rose, Geranium

BASE Soft Powder, Musk



#### **Iced Berry Lemonade**

Fragrance Notes

TOP Strawberry Leaf, Lemon Sugar, Sweet Mandarin, Ruby Red Grapefruit

MID Yuzu, Red Raspberry, Pomelo, Pineapple

BASE Vanilla Bean, Malt, Violet Leaf



#### **Lakefront Lodge**

Fragrance Notes

TOP Aldehydes, Ozone Accord, Mandarin

MID Fir Balsam, Pine Needle, Cedarwood

BASE Tonka, Cedarwood, Labdanum



#### Lemon Lavender

Fragrance Notes

TOP Tangerine, Lemon, Aromatic Lavender

MID Fruity Notes, Orange, Petitgrain, Eucalyptus

**BASE** Vanilla, Hints of Spice



#### Lilac Blossoms

Fragrance Notes

TOP Dewy Greens, Water Lily, Bergamot

MID Lilac Petals, Hyacinth, Tulip Bulbs

**BASE** Cedarleaf, Vetiver, Moss



#### Mango Ice Cream

Fragrance Notes

TOP Orange, Pineapple Juice, Banana Puree

MID Sliced Mango, Fresh Berries

BASE Vanilla Cream



#### Midnight Jasmine

Fragrance Notes

TOP Neroli, Orantique, Mandarin Blossom, Yellow Grapefruit

MID Grapefruit

**BASE** Musk, Powdery Notes



#### Midsummer's Night®

Fragrance Notes

TOP Citrus, Herbaceous, Woody, Bergamot, Lime

MID Lavender, Pine Floral Sage

BASE Cedarwood, Vetiver, Juniper Berry, Clary Sage, Moss



#### **Mulled Sangria**

**Fragrance Notes** 

TOP Mulled Apple, Orange, Peppercorn

MID Pear, Cinnamon Sugar, Cider Spices

BASE Apple Brandy, Vanilla Bean, Cedar



#### Ocean Air

Fragrance Notes

TOP Blue Ozone, Linen Breeze, Bergamot, Lemon

MID Cotton Flower, Muguet, White Lily, Fresh Clover

BASE Sheer Musk, Fresh Vanilla, Cedarwood





#### Pink Cherry & Vanilla

Fragrance Notes

TOP Cherry, Raspberry, Apricot

MID Pistachio, Cherry Blossom, Milk Accord

BASE Vanilla, Almond Granola Accord, Musk



#### **Pink Sands**

Fragrance Notes

TOP Citrus, Melon, Berry

MID Osmanthus

**BASE** Spicy Vanilla, Musk, Woody Notes



#### **Red Raspberry**

Fragrance Notes

TOP Juicy Orange, Sweet Mandarin, Black Cherry

MID Black Raspberries, Juicy Strawberries, Blackcurrant, Strawberry Leaves

**BASE** Crystalized sugar, sweet musk



#### Sage & Citrus

Fragrance Notes

TOP Herbaceous, Lavender, Citrus

MID Geranium, Lavender

BASE Patchouli, Powdery Notes, Musk, Woody Notes



#### Smoked Vanilla & Cashmere

Fragrance Notes

**TOP** Raw Sugar, Black Currant, Charred Marshmallow

MID Smoked Cinnamon, Charcoal, Vanilla Ash, Clove Bud, Cashmere

BASE Molten Amber, Creamy Musk, Red Cedar, Guaiacwood



Citrus

Fruity

Fresh & Clean

Woody

Sweet & Spicy



#### **Soft Blanket**

Fragrance Notes

TOP Bergamot, Citrus, Blackberry

MID Cashmere Vanilla, Powdery Rose, Tobacco Flower

BASE Amber, Cocoa, Musk



#### Soft Wool & Amber

Fragrance Notes

TOP Heliotrope, Orange, Tangerine

MID Lily of the Valley, Jasmine

BASE Musk Flower, White Amber, Cashmere, Sandalwood, Vanilla



#### **Spiced Banana** Bread

Fragrance Notes

TOP Cinnamon Sugar, Gingersnap, Apple Spice

MID Nutmeg, Banana, Baked, Pumpkin, Buttercream, Cashew Milk

BASE Vanilla, Malt, Clove, Coconut Milk



#### Stargazing

Fragrance Notes

TOP Lilac, Mineral Air, Eucalyptus

MID Lavender, Geranium, Violet

BASE Vanilla Sugar, Rose Petals, Sandalwoodk



#### **Sweet Vanilla** Horchata

Fragrance Notes

TOP Rice Milk, Orange Peel, Sweet Yuzu

MID Soft Rose Velvet Jasmine Stone Fruit

BASE Sandalwood, Amber. Cardamom, Vanilla



#### Vanilla Bean Espresso

Fragrance Notes

TOP Lemon Rind, Whipped Cream, Sweet Mandarin

MID Rich Dark Caramel, Mocha. Espresso, Tuberose, Coffee Bean, Toffee

BASE Patchouli, Cocoa Bean, Cacao, Black Vanilla



#### Vanilla Crème Brûlée

Fragrance Notes

Cinnamon Bark, Red Fruits, Orange Peel

MID Coconut Pulp, Baked Cookie, Milk Accords, Jasmine, Tiare Flower

BASE Vanilla, Toasted Praline, White Musk, Tonka Bean



#### Vanilla Cupcake

Fragrance Notes

TOP Vanilla Icing, Malted Sugar

MID Cake Batter, Chocolate

BASE Cocoa, Vanilla Bean



#### Vanilla Lime

Fragrance Notes

TOP Kaffir Lime, Lemon Zest

MID Sugar, Cocoa

BASE Vanilla, Tonka Bean



#### Warm Cashmere

Fragrance Notes

**TOP** Sun Kissed Orange

MID Cashmere Wood, Golden Amber, Cardamom

BASE Creamy Sandalwood, Sueded Musk, White Patchouli, Vanilla



#### Watercolour Skies

TOP Fresh Picked Lemon, Blooming Cyclamen

MID Midnight Jasmine, Balsam, Cashmere Accord

BASE Comforting Vanilla, Tonka Bean, Soft Resin, Addictive Musk



#### White Gardenia

Fragrance Notes

TOP Peach, Berry, Clove

MID Gardenia, Jasmine, Lily, Freesia

**BASE** Musk, Woody Notes



#### Wild Orchid

**Fragrance Notes** 

Blossom, Bergamot, Palm Leaf

MID Wild Orchid, Hibiscus, Strawberry Nectar, Midnight Jasmine, Banana Flower

BASE Fruity Musk, Sandalwood, White Amber





TOP Sunny Ozone, Mandarin

Floral



Fruity

Fresh & Clean

Woody

Sweet & Spicy

## What is Visual Merchandising?

Successful Visual Merchandising is the art of presenting products through attractive displays to drive commercial performance, maximise sales, and encourage repeat purchases. This can be achieved by creating visually compelling displays that accentuates a product's appearance, features and benefits, which can help define a brand's identity as well as boost revenue.

Elements such as store design, layout, merchandising and cleanliness, along with lighting in a store, all contribute to creating a great atmosphere that draws consumers, giving consumers a desire to shop, browse and make a purchase.

Here are some Visual Merchandising tips to consider when displaying your product...

1

Whether you are creating a small, medium, or large shop floor layout, Yankee Candle®can offer you branded furniture and recommend what products to display on each furniture to increase customer interaction and optimise sales results.

All of this information can be found in our latest Visual Merchandising (VM) guides.

#### Below is an overview of our current furniture offering.



Furniture Description	Item Code
1 WS Double Wall Bay Kit	1594402
2 WS Single Wall Bay Kit	1594407
3 WS Gondola	1594417
4 WS Combination Fixture	1594419

Furniture Description	Item Code
5 WS CDU	1594421
6 WS Large Table	1594423
6 WS Medium Table	1594424
6 WS Small Table	1594425

Furniture Description	Item Code
7 WS Table Topper	1601956
8 WS Ladder	1594426
9 WS Multi Brand CDU	1680265

Consider the best location to attract your consumers and use brand signage to aid navigation.

## Official Stockist



#### **OUTSIDE THE SHOP**



Window Display - The entrance to your store has the highest footfall. We supply a Stockist window sticker to ensure consumers know Yankee Candle® is available inside. Yankee Candle® window graphics are available to order from your customer care representative.

#### INSIDE THE SHOP



Location - Inspire the trial of new fragrances as well as customer favourites by out positioning fixtures in high footfall areas.



Best sellers - Position best sellers in clear prominent positions within their merchandised layout.



Replenishment - Keep the displays fully replenished, fill up any gaps so shelves look full and attractive, ensuring products look presentable.



POS and Graphics - Is branding clearly visible and is the furniture displaying the correct POS matching the product displayed?



Visual Merchandising **Support Tools** 

Our Visual Merchandising best practice guides and planogram templates have all the information you need to improve the overall product presentation and commerciality within your store.

For more information, log on to DASH, our Digital Asset Storage House platform or speak to your customer care representative.





## **SS24 Wall Bay Fragrance Assortments**

Yankee Candle® provides recommended fragrance assortments to ensure your store carries the most seasonally appropriate and sales optimised selection. Whether you have 1 double wall bay or 3, our recommended assortments are based on understanding fragrance sales, market trends and consumer buying behaviour.

## 1 Double Wall Bay /11 Fragrance Planogram



## 2 Wall Bay /22 Fragrance Planogram



	Spring 2024	Summer 2024
1	Clean Cotton®	Clean Cotton®
2	Sweet Vanilla Horchata NEW	Sweet Vanilla Horchata NEW
3	Vanilla Cupcake	Iced Berry Lemonade
4	Black Cherry	Mango Ice Cream
5	Red Raspberry	Black Cherry
6	Wild Orchid	Red Raspberry
7	Pink Sands	Desert Blooms <b>NEW</b>
8	Desert Blooms <b>NEW</b>	Stargazing NEW
9	Stargazing NEW	Ocean Air
10	Bayside Cedar	Cucumber Cooler
11	Aloe & Agave NEW	Aloe & Agave NEW

	Spring 2024	
1	Clean Cotton®	Clean Cotton®
2	Midnight Jasmine	Coconut Beach
3	Sweet Vanilla Horchata NEW	Sweet Vanilla Horchata <b>NEW</b>
4	Vanilla Cupcake	Iced Berry Lemonade
5	Amber & Sandalwood	Mango Ice Cream
6	Black Cherry	Black Cherry
7	Red Raspberry	Red Raspberry
8	Art in the Park	Art in the Park
9	Wild Orchid	Wild Orchid
10	Pink Sands	Pink Sands
11	Fresh Cut Roses	Watercolour Skies
12	Pink Cherry Vanilla	Fresh Cut Roses
13	Desert Blooms NEW	Pink Cherry Vanilla
14	Lemon Lavender	Desert Blooms NEW
15	Black Tea & Lemon	Lemon Lavender
16	Stargazing NEW	Stargazing <b>NEW</b>
17	Ocean Air	Lilac Blossoms
18	A Calm & Quiet Place	Ocean Air
19	Bayside Cedar	Midsummer's Night®
20	Midsummer's Night®	Vanilla Lime
21	Vanilla Lime	Cucumber Cooler
22	Aloe & Agave <b>NEW</b>	Aloe & Agave <b>NEW</b>

## 33 Fragrance Planogram



	Spring 2024	
1	Soft Blanket	Soft Blanket
2	Clean Cotton®	Clean Cotton®
3	Midnight Jasmine	White Gardenia
4	Sweet Vanilla Horchata NEW	Coconut Beach
5	Soft Wool & Amber	Midnight Jasmine
6	Banoffee Waffle	Sweet Vanilla Horchata <b>NEW</b>
7	Iced Berry Lemonade	Iced Berry Lemonade
8	Vanilla Cupcake	Vanilla Cupcake
9	Amber & Sandalwood	Amber & Sandalwood
10	Mango Ice Cream	Spiced Banana Bread
11	Cinnamon Stick	Mango Ice Cream
12	Black Cherry	Black Cherry
13	Red Raspberry	Red Raspberry
14	Mulled Sangria	Mulled Sangria
15	Art in the Park	Art in the Park
16	Wild Orchid	Wild Orchid
17	Pink Sands	Pink Sands
18	Fresh Cut Roses	Watercolour Skies
19	Pink Cherry Vanilla	Fresh Cut Roses
20	Desert Blooms NEW	Pink Cherry Vanilla
21	Smoked Vanilla & Cashmere	Desert Blooms NEW
22	Lemon Lavender	Lemon Lavender
23	Black Tea & Lemon	Black Tea & Lemon
24	Stargazing <b>NEW</b>	Stargazing <b>NEW</b>
25	Ocean Air	Lilac Blossoms
26	A Calm & Quiet Place	Ocean Air
27	Bayside Cedar	A Calm & Quiet Place
28	LakesideLodge	Bayside Cedar
29	Midsummer's Night®	Midsummer's Night®
30	Black Coconut	Black Coconut
31	Vanilla Espresso Bean	Vanilla Lime
32	Vanilla Lime	Cucumber Cooler
33	Aloe & Agave NEW	Aloe & Agave NEW

## Top tip

For best visual presentation merchandised Wax Melts and Filled Votives to follow the colour run of the Signature fragrances

## Spring / Summer '24 Fragrance Colour Run

We recommend that our fragrances are displayed in a spectrum of colour. We refer to this as our "Colour Run". Even if you have only 11 fragrances we advise you apply the below approach.

The Colour Run below is a quide to use when displaying fragrances on your furniture.

We recommend that our fragrances are displayed in a spectrum of colour. We refer to this as our "Colour Run". Even if you have only 11 fragrances we advise you apply the below approach. The Colour Run below is a guide to use when displaying fragrances on your furniture.



### **Discover DASH**

(DIGITAL ASSET STORAGE HOUSE)



### DASH.NEWELLBRANDS.COM

#### Free marketing tools exclusively for our wholesale customers

#### IT'S FAST, EASY & FREE!

Find everything you need to advertise and promote your Yankee Candle® products, right at your fingertips, 24/7. Visit the DASH (Digital Asset Storage House) for hundreds of branded and approved materials for all your marketing needs including:

- Logos
- Order Forms
- Signs
- Product images
- Catalogues

## **SKU** information

									Ò	
Fragrance Family	Fragrance	Signature Large Jar Candle	Signature Medium Jar Candle	Signature Large Tumbler Candle	Signature Small Tumbler Candle	Single Filled Votives	Original Large Jar Candle	Original Medium Jar Candle	Original Votive Candle	Wax Melts
	A Calm & Quiet Place	1701373E	1701384E	1724379E		1701436E	1577119E	1577129E	1577150E	16760981
v	Aloe & Agave	1749343E	1749328E							17507351
•	Amber & Sandalwood	1629982E	1630016E	1630050E	1744756E	1686347E				1633235
••	Art In The Park	1728890E	1728876E	1728878E		1728833E				1728828
	Autumn Daydream	1743378E	1743348E	1743356E					1743388E	1742163
••	Banoffee Waffle	1734802E	1734821E	1734823E		1729279E				1729290
	Bayside Cedar	1629980E	1630014E	1630048E	1744755E	1686345E				1633256
	Black Cherry	1701380E	1701391E	1724478E	1744738E	1701433E	1129749E	1129752E	1129756E	1676073
	Black Coconut	1701371E	1701382E	1724395E		1701432E	1254003E	1254004E	1254007E	1676074
	Black Tea & Lemon	1629978E	1630012E	1630046E		1686343E				1633252
•	Cinnamon Stick	1701372E	1701383E	1631840E		1701435E	1055974E	1055975E	1055977E	1676078
••	Clean Cotton®	1630643E	1630816E	1630644E	1744735E	1701437E	1010728E	1010729E	1016719E	1676079
•	Coconut Beach	1629967E	1630001E	1630035E						1632730
	Cucumber Mint Cooler	1728894E	1728904E	1728873E		1728834E				1728835
v •	Desert Blooms	1749339E	1749330E	1749339E	1749350E					1750737
	Fresh Cut Roses	1630682E	1630660E	1630709E		1701465E	1038367E	1038356E	1038348E	1676097
	Iced Berry Lemonade	1629983E	1630017E	1630051E	1744734E	1686348E				1633250
•	Lakefront Lodge	1629990E	1630024E	1630058E		1701444E				1633246
	Lemon Lavender	1629970E	1630004E	1630038E	1744758E	1686388E	1073481E	1073482E	1085900E	1676095
	Lilac Blossoms	1629963E	1629997E	1630031E		1686381E				1632731
•	Mango Ice Cream	1632326E	1632325E	1632321E		1632472E				1632520
	Midnight Jasmine	1630688E	1630666E	1630715E	1744746E	1632046E	1129548E	1129551E	1129555E	1676082

FloralCitrus

Fruity

Fresh & Clean

Woody

Sweet & Spicy

									Ò	
Fragrance Family	Fragrance	Signature Large Jar Candle	Signature Medium Jar Candle	Signature Large Tumbler Candle	Signature Small Tumbler Candle	Single Filled Votives	Original Large Jar Candle	Original Medium Jar Candle	Original Votive Candle	Wax Melts
	Midsummer's Night®	1629968E	1630002E	1630036E	1744757E	1701446E	115174E	114174E	578174E	1676083
	Mulled Sangria	1743369E	1743376E	1743352E					1743393E	1744609
	Ocean Air	1629984E	1630018E	1630052E	1744737E	1686349E				163324
	Pink Cherry & Vanilla	1629986E	1630020E	1630054E		1686351E				163325
•	Pink Sands	1629962E	1629996E	1630030E	1744736E	1686380E	1205337E	1205340E	1205362E	167608
	Red Raspberry	1701375E	1701386E	1724404E			1323186E	1323187E	1323190E	167608
	Sage & Citrus	1629961E	1629995E	1630029E		1701453E				163273
	Smoked Vanilla & Cashmere	1629989E	1630023E	1630057E		1701455E				163324
	Soft Blanket	1701376E	1701387E	1724359E		1701452E	1725591E	1725588E	1725592E	167608
	Soft Wool & Amber	1724952E	1721078E	1721005E		1722174E				171939
	Spiced Banana Bread	1629991E	1630025E	1724485E		1701456E				163325
	Stargazing	1749347E	1749348E							175073
•	Sweet Vanilla Horchata	1749332E	1749346E							175073
•	Vanilla Bean Espresso	1701377E	1701388E	1724491E		1701459E				163273
•	Vanilla Crème Brûlée	1629981E	1630015E	1630049E		1686346E				163325
•	Vanilla Cupcake	1629969E	1630003E	1630037E		1686387E	1093707E	1093708E	1093714E	167608
••	Vanilla Lime	1630694E	1630670E	1630721E		1701460E	1106730E	1107077E	1107081E	167609
	Warm Cashmere	1701379E	1701390E	1724370E		1701464E	1556251E	1556252E	1556254E	167609
	Watercolour Skies	1734816E	1734799E	1734811E		1729295E				172929
	White Gardenia	1630696E	1630672E	1630723E		1632047E				163272
	Wild Orchid	1629979E	1630013E	1630047E	1744759E	1686344E				163323

■ Floral
 ■ Citrus
 ■ Fruity
 ■ Fresh & Clean
 ■ Woody
 ■ Sweet & Spicy

### **Fast Facts**



Large Jar 2-Wick Candle

Burn Time: 60-90 hours Size: 9.3cm x 15.7cm Weight: 567g



Medium Jar 2-Wick Candle

Burn Time: 35-50 hours Size: 9.3cm x 11.4cm Weight: 368g



Large Tumbler 2-Wick Candle

Burn Time: 60-100 hours Size: 9.9cm x 14.9cm Weight: 567g



#### **Small Tumbler 1-Wick Candle**

Burn Time: 20-30 hours Size: 8cm x 7.5cm Weight: 122g



Large Original Jar Candle

Burn Time: 110-150 hours Size: 10.7 x 16.8cm Weight: 623g



Medium Original Jar Candle

Burn Time: 65-75 hours Size: 10.7 x 12.7cm Weight: 411g



**Votive Candle** 

Burn Time: Up to 15 hours Size: 4.6 x 4.8cm Weight: 49g



**Single Filled Votive** 

Burn Time: 5-10 hours Size: 5.4 x 4.4cm Weight: 37g



**Wax Melts** 

Burn Time: Up to 8 hours Size: 5.6 x 1.5cm Weight: 22g



Ultrasonic Aroma Diffuser

Lasts up to 8 hours Volume: 10ml Size: 11 x 14.7 x 19cm



**Electric Home Fragrance and** ScentPlug Refills

Lasts up to 4 weeks Size: 7.6 x 7.9cm Volume: 18.5ml



**Signature Diffusers** 

Lasts up to 6 weeks Volume: 100ml



Signature Diffusers refill

Lasts up to 6 weeks Volume: 200ml



Car Jar® and Car Jar® Ultimate

Lasts up to 4 weeks Car Jar® Single: Size: 7.8 x 19.7cm / Weight: 14g Car Jar® Ultimate: Size: 7.85 x 13.5cm / Weight: 24g



**Car Vent Sticks** 

Lasts up to 2 weeks per stick (4/pack) Size: 7.65 x 19.3cm Weight: 28g



## YANKEE CANDLE®

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